

Corning Enterprise Newsletter

Product Focus

Network of Preferred Installers

End-user organisations can improve their cabling infrastructures through the outstanding performance and quality of Corning's cabling products, together with the installation expertise and reliability of Corning's Network of Preferred Installers (NPI).

From the smallest to the most exacting and large-scale projects, end-user organisations can leverage the capabilities of Corning's NPI partners to help plan, build and support their campus or data centre cabling infrastructure. Benefits include:

- Access to skilled resources to get products quickly to site and ensure your project is up and running as scheduled
- The personal interaction, attention to detail and accountability that provides a positive experience in meeting the real needs of end user businesses
- A commitment to repair or provide replacement of non-conforming products free of charge during the 25 year extended warranty period - subject to terms and conditions



NPI partners are Corning trained contractors that meet our stringent requirements for technical expertise, as well as a proven dedication to quality installations. Installers must undergo continuous training to keep up-to-date with the latest Corning technologies and product solutions.

There are two levels of NPI partners:

- **Pretium partners** are market leaders with technical and financial strength to deliver large-scale projects, as well as everyday business. A list of Pretium Partner Installers can be found [here](#).
- **Preferred partners** are agile and aspirational installers with a strong reputation for providing installation expertise in their target marketplace. A list of Preferred Partner installer can be found [here](#).

Download our [NPI end-user data sheet](#) for more details, or visit our [website](#).

If you need more information on NPI partners, please email us at NPIEMEA@corning.com

Product Updates

Data Centre Product and Content News:

Now Available - Redesigned Global Pretium EDGE® Housings

This latest round of product enhancements illustrates Corning's continued commitment to customer-driven innovation. The new Pretium EDGE housings provide the following enhanced features and benefits:



- Common Depth for 1U, 2U & 4U Housings Globally – Improves aesthetics when different units in same rack
- Modular Design – Rear section can be removed in the field for reduced depth applications - maximising flexibility
- Rotatable Parking Plate – Allows for rear or side entry direction of trunk cables at the rear of the housing
- Multiple Options for Adjustable Mounting Bracket – Easily accommodates multiple cabinet depths - saving time and money
- New EDGE Cradle – Allows for easy addition and removal of trunks - saving time and money
- Top & Bottom Parking Locations (4U) – Enhanced flexibility for managing trunk leg bulk
- Removable Back Door (4U) – Simplifies installation
- Cover for EDGE-01U-SP – Improves aesthetics and provides some minor protection to trunks
- Locking Option for Rear Door (1U, 2U & 4U) – Enhanced security – reducing risk
- Global Part Numbers & Availability – Streamlines ordering and installation

These new products will replace the existing designs. All current part numbers ([EDGE-01U](#), [EDGE-01U-SP](#), [EDGE-02U](#), [EDGE-04U](#)) will remain the same and will be adopted across all regions to create a consistent global part numbering scheme.

The current Pretium EDGE housings with reduced depth (RDH) will be available until the end of December 2014. The part numbers for these housings do not change (**EDGE-01U-RDH** and **EDGE-04U-RDH**), but will require a special note on any orders.

The updated [Pretium EDGE family spec sheet](#) makes it easier than ever to view and select Pretium EDGE Products and Solutions. It includes the new Global EDGE Housings and provides additional information.

Redefine Fast - The new mantra for Corning's FastShip and FastConnect Programmes

Want to get your Data Centre Core products faster than ever before? Thanks to localised facilities and integrated manufacturing processes Corning has 'Redefined Fast' by introducing 2 different programmes designed to make selected products from the revised Data Centre Core Catalogue (see below) ready to ship quicker than ever before.

- **FastShip programme:** Designed to support small day-to-day works or Moves, Adds and Changes (MACs). It provides expedited shipping on your product needs, ready to ship within 72 hours, from our fast assembly lines and in-stock product assortment. Thanks to our relationship with leading distributors, we have a large inventory of fibre connectivity products available across the EMEA region for immediate use. *
- **FastConnect programme:** Our Enterprise Core Products for Data Centres and SANs are available for quick shipment through our FastConnect programme. This "made-to-order" programme provides shipping of your small to medium sized projects within two weeks upon receipt of your purchase order at Corning. *

* Additional terms apply – [click here](#) see for further details.

New Data Centre Core Catalogue for Autumn 2014

We have updated the [Data Centre Core catalogue](#) for Autumn to include the new Global EDGE Housing and the new 'Redefine Fast' branding for the FastShip and FastConnect programmes. A chequered flag symbol against part codes in the catalogue highlights those products available with 'Redefine Fast'.

LAN Product and Content News:

Enhancements to Single Panel Housings (SPH)

The improved SPH hardware takes a major leap in intuitiveness, ease of use and functionality:

- Allows stacking of up to 3 housings, increasing fibre termination from 12 to 36 within the same footprint
- A fixed splice organiser provides added protection and organisation of fibres to maximise flexibility
- Uses the same [CCH Adapter Panels](#) for easy specification and compatibility with standard industry products and applications
- Provides internal strain relief and integrated routing guides for intuitive routing of individual fibres and ribbon fibre for easier, reduced-risk installation
- As part of the LAN Core Products short lead times supported for speedy deployment

Part Numbers:

Remains unchanged for the housing SPH-01P (please note: running product change - new products shipping as soon as current production lot is depleted)

Mounting clip for DIN/Top hat-rail installation: SPH-DIN-KIT (need to be ordered separately to complement the standard housing).

Further information can be found in the [SPH fact sheet](#).

Watch out for the new enhancements to the Wall Mount Connector Housing (WCH) in November's newsletter.

Download our [Airport Application Line Card](#) to see how SPH and WCH can be deployed within an airport control tower environment.

Introducing the outside cable with a peel!

The innovative Corning ALTOS[®] cable with FastAccess[®] technology is an all-dielectric gel-free cable designed for outdoor use in campus backbones for lashed aerial and duct installations:

- Peel-away jacket with all the durability and reliability of traditional outside plant cable.
- At least 50 percent faster end-span cable access
- Reduces risk of fibre damage
- Reduces risk of injury from sharp cable access tools



View our videos to see how easy it is to use:

[Stripping Comparison Video](#)

[End-span Sheath Removal Animation](#)

For further information on the ALTOS[®] Cable with FastAccess[®] Technology, please consult the following resources:

[Family Spec Sheet](#)

[Application Engineering Note](#)

[Visual Installation Instructions](#)

[SRP Sheath Removal Mid-Span](#)

FutureCom™ xs500 Cat 6A Copper Jacks Replacement Dust Covers for Network Segmentation

Dust covers for the Corning FutureCom™ xs500 copper jacks are available in eight colours. This provides the added capability to easily colour code outlets for network segmentation.



[Click here](#) for more information.